

Business Strategy Consultants, LLC



CAPABILITIES STATEMENT



Business Strategy Consultants, LLC



Overview

Business Strategy Consultants, LLC (“BSC”) is a Professional Services Firm That Provides Support to Both Public Sector and Commercial Organizations.

The Company Was Founded in October 2001.



Core Capabilities

BSC Has Capabilities In The Following Disciplines:

- Acquisition/Procurement Support
- Finance/Accounting Support
- Program Management Support
- Information Technology Support



Our Mission

“Ensuring Success for Our Clients and Ourselves”



Acquisition Support Services

Procurement Planning

Statement of Work Preparation

Solicitation Preparation

Solicitation Management

Proposal Evaluation & Source Selection
Management

Cost/Price Analysis

Negotiation Planning

Contract Documentation

Contract Administration

Contractor Management

Change Order Management

Contract Close-Outs

Procurement Policy Support

Procurement Process Re-Engineering

Procurement Systems Reviews





Acquisition Training

BSC Provides Acquisition Training in the Following Areas:

- Performance Based Work Statement Development
- Procurement Planning
- Contract Administration (Including COTR Responsibilities)
- Proposal Evaluation/Source Selection Management
- Negotiations
- Contract Close-Out Management



Financial Management

Due Diligence

Cost Analysis

Financial Assessment

Independent Audit

Budget Analysis

Financial Forecasts

Cash Flow Analysis

Financial Reconciliation

Business Case Development

Capital Asset Planning

Capital Asset Management

Cost Reporting

Financial Planning

Accounting System

Process Reviews





Information Technology Services

- Program Management
- Network Management/Solutions
- Hardware/COTS Acquisition
- Help Desk/Customer Support
- Database Development and Management



NAICS Codes

- 541219 Other Accounting Services
- 541512 Computer Systems Design Services
- 541512 Computer Facilities Management Services
- 541611 Administrative Management and General Management Consulting Services
- 541612 Human Resources Consulting
- 541614 Process Physical Distribution and Logistic Consulting Services
- 541618 Other Management Consulting Services
- 561110 Office Administration Services
- 611420 Computer Training



Contract Vehicles and Certifications

- GSA MOBIS SCHEDULE HOLDER (GS-10F-0623N)
- Technical, Acquisition, Business Support Services Contract with the U.S. Department of Homeland Security (HSCG23-12-D-ATB005)
- Certified Small Disadvantaged Business by the U.S. Small Business Administration
- Certified Minority Business Enterprise (“MBE”) in the State of Maryland



Current and Past Clients

Federal Government

National Oceanic and Atmospheric Administration
U.S. Court Services & Offenders Supervision Agency
US General Services Administration
U.S. Department of Education
U.S. Federal Communications Commission
U.S. Department of Health & Human Services
U.S. Millennium Challenge Corporation
U.S. Department of Homeland Security
U.S. Coast Guard

District of Columbia Government

D.C. Child & Family Services Agency
D.C. Office of Chief Technology Officer
D.C. Department of Health
D.C. Office of Contracts & Procurement
D.C. Office of Contracting & Procurement
D.C. Department of Human Services
D.C. Department of Disabilities Services
D.C. Department of Mental Health Services
D.C. District of Columbia Public Schools
D.C. Department of Consumer & Regulatory Affairs
D.C. Public Libraries

Private Sector

Phoenix, Inc.
Telecommunications Development Corporation
Marlin Ventures
D.J. Miller & Associates
Orion Networks
ITRI Corporation
MAIC, Inc.





Contact Information

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